# 2024 Olympic Games Forecast: Impact on Tourism in Paris

HANNAH BABINEAU - HEAD OF PARTNERSHIPS THE DATA APPEAL COMPANY

ASHLEY MAGENHEIMER - CUSTOMER EXPERIENCE MANAGER PREDICTHQ



### **?** PredictHQ



## Share with us!

### Which Summer Olympic Sport is YOUR favorite?



"We want popular Games, and it can't be popular Games at 700 euros a night.

People will take a hotel room for 200 euros a night in Nantes, Lille or Rennes and commute by train and they will save money this way."

Frederic Hocquard, Deputy Mayor of Paris for Tourism



## A comprehensive analysis

To fully understand the true impact of the Olympics on tourism, hotel rates, spending, and the number of tourists, we turned to **our real-time** data analysis tools:

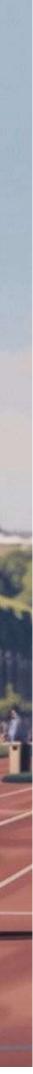


**D/AI Destinations**, the all-in-one platform for tourism destination analysis









**SUMMER OLYMPICS 2024 - PARIS** 

### The current situation in the City of Lights...

HOTEL AND SHORT-TERM RENTAL AVERAGE **RATES VIA OTAS** 



**SHORT-TERM RENTALS** 

**751 €/night** 

Avg rate on OTAs

**TOTAL PREDICTED ATTENDEES** 



DATA APPEAL COMPANY

The data throughout the presentation was collected on February 20th

**ACCOMMODATION PROPERTIES** 



Avg rate on OTAs

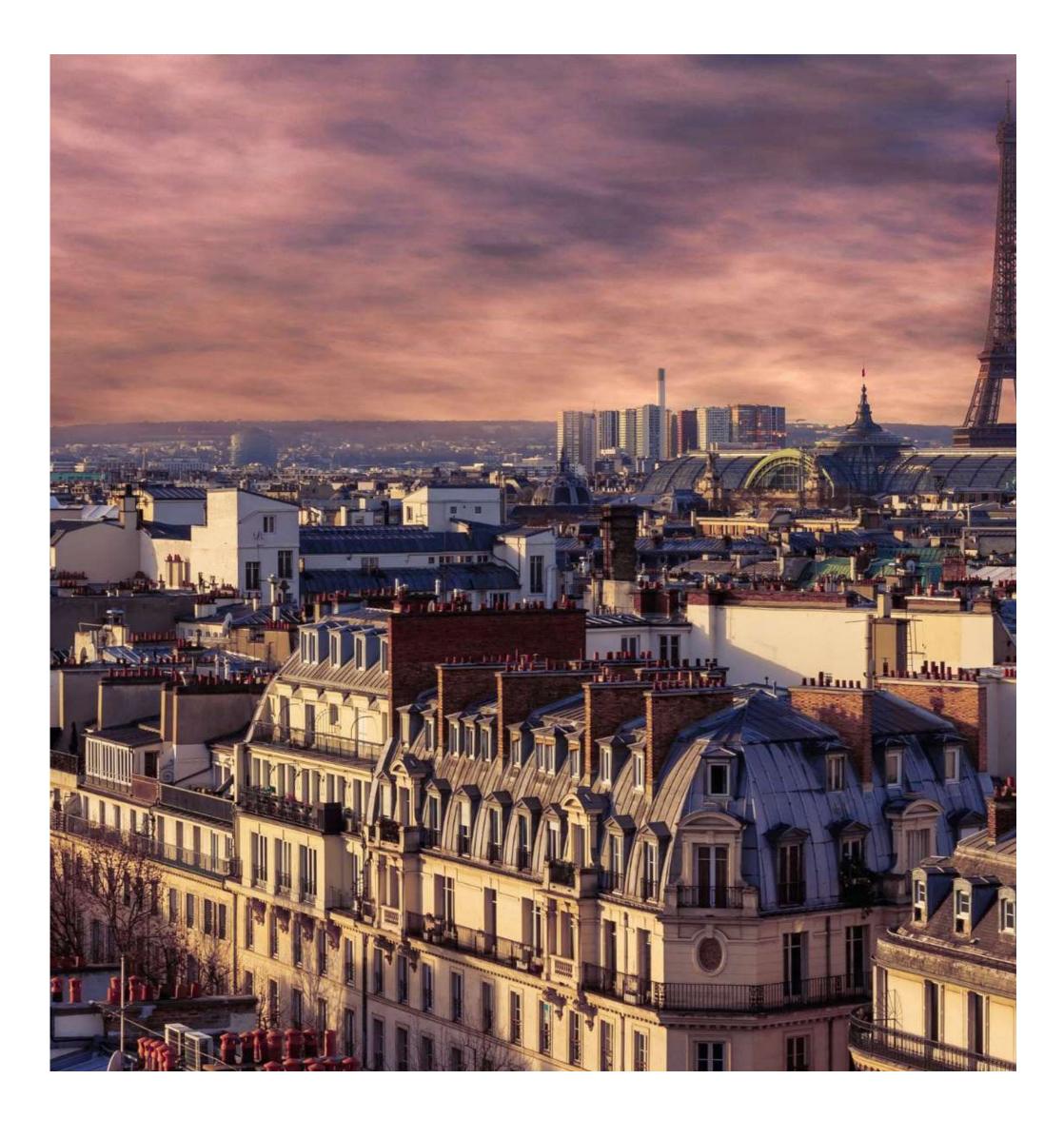
PREDICTED SPENDING

### **Over \$946 Million**

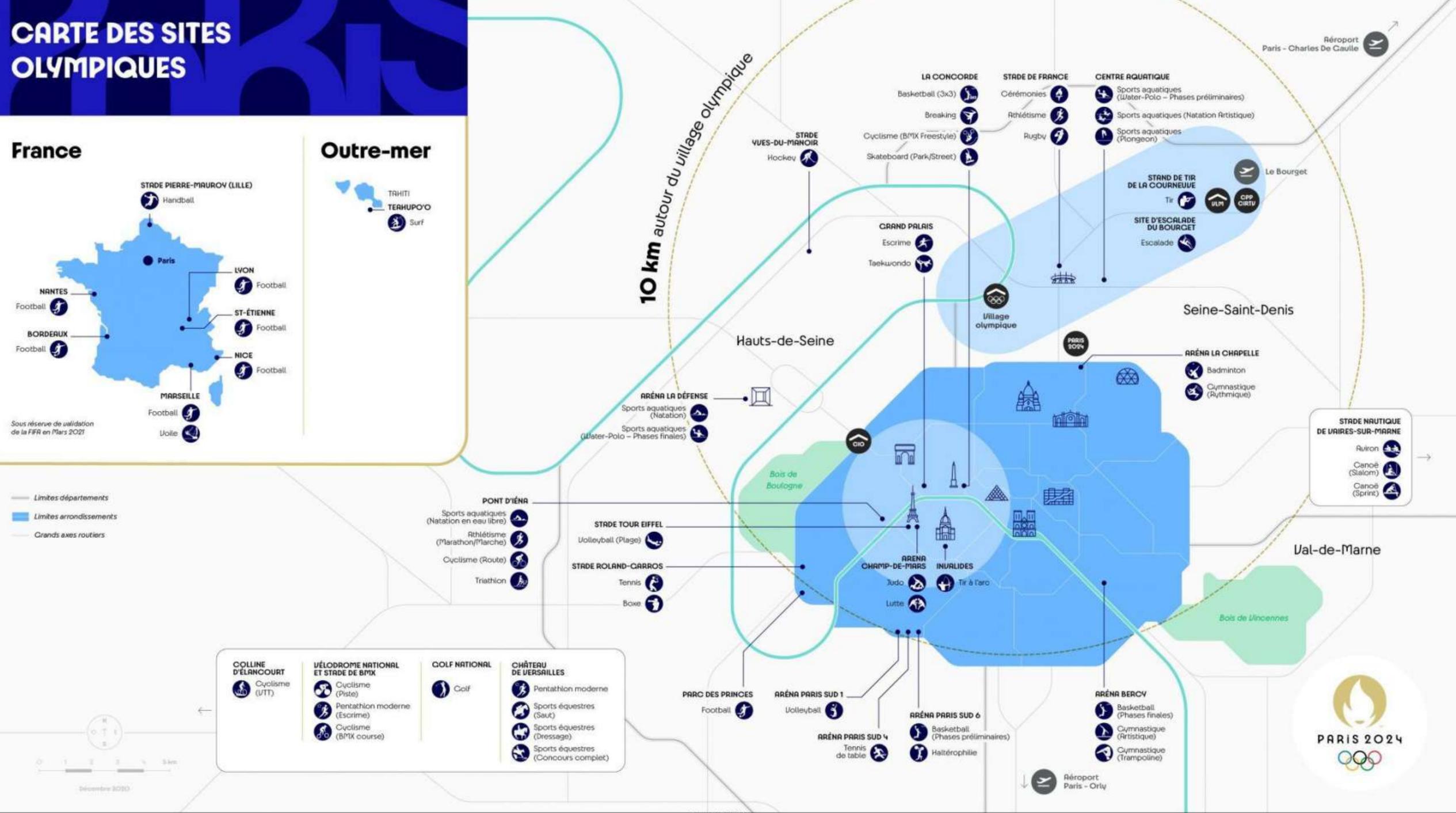
with \$496 million attributed to local accommodation



- How much will hotel and short-term rental rates increase on OTAs?
- How will air flows vary?
- How far in advance will travellers book?
- What is the Sentiment Score of the city and per sector?
- What are the most popular areas in Paris?
- Where do tourists want to stay?
- Which are the top restaurants in the city?
- Which monuments will travelers visit during the Olympics?
- Which sporting events are attracting the most visitors?
- What is the predicted spending, and how is it allocated?







Paris 2024

### **Summer Olympics Stats**

<b>Paris</b> , Île-de-France, France				
SPORTS OLYMPIC				
EVENT DETAILS				
DATE & TIME	DURATION			
Fri, 26 Jul 2024       -       Sun, 11 Aug 2024         12:00 AM       11:59 PM	17 days			
TIMEZONE				

+0100 (Europe/Paris)

### DESCRIPTION

The Paris 2024 Olympics will be the biggest event ever organised in France. The Olympic games will take place from 26 July to 11 August 2024. The spectacle taking place during those weeks will go down in history and Paris will be the centre of the world – the world of sport and so much more. The Games are a popular, multicultural festival, a celebration to share with the rest of the world. They re... MORE







### PREDICTED EVENT SPEND

### \$946,833,655

Total Predicted Event Spend (USD) 🚺

SPEND CATEGORIES	SPEND (USD)
Accommodation	\$496,780,139
Restaurants	\$313,564,982
Transportation	\$136,488,534



### Take a guess.

## Which sporting event will be the most-attended?



### **Top Events - Paris Olympics 2024**

lympics Openi	ng Ceremony	<b>Olympics Closing</b>	g Ceremony
PHQ Attendance:	300,000	PHQ Attendance	81,338
PREDICTED EVENT SPEN	D	PREDICTED EVENT SPEND	)
\$37,777,337		\$9,404,620	
Total Predicted Event Spend	(USD) 🚺	Total Predicted Event Spend (	USD) 🚺
SPEND CATEGORIES	SPEND (USD)	SPEND CATEGORIES	SPEND (USD)
Accommodation	\$25,503,151	Accommodation	\$6,914,584
Restaurants	\$8,551,772	Restaurants	\$1,547,057
Transportation	\$3,722,414	Transportation	\$942,979



### **Football (Sport with highest** predicted attendance!) PHQ Attendance: 34,162

PREDICTED EVENT SPEND

\$3,214,231

Total Predicted Event Spend (USD) 🚺

SPEND CATEGORIES	SPEND (USD)
Accommodation	\$967,698
Restaurants	\$1,556,973
Transportation	\$689,560





### **Dynamic Data in Action: Opening Ceremony Figures**

### **Olympics Opening** Ceremony

PREDICTED EVENT SPEND

\$75,554,677

Total Predicted Event Spend (USD) (1)

SPEND CATEGORIES SPEND (USD) \$51.006.303 Accommodation \$17,103,544 Restaurants \$7,444,829 Transportation

**PHQ Attendance:** 600,000

"France has halved the number of spectators permitted to attend the Paris Olympics opening ceremony, citing security concerns and logistical challenges."

Source: France 24, "France halves crowd numbers for Olympics opening ceremony on River Seine" (Jan 31, 2024)



### **Olympics Opening Ceremony (Updated)**

PREDICTED EVENT SPEND

### \$37,777,337

Total Predicted Event Spend (USD) (1)

SPEND CATEGORIES	SPEND (USD)		
Accommodation	\$25,503,151		
Restaurants	\$8,551,772		
Transportation	\$3,722,414		
PHQ Attendance:			
300,000			

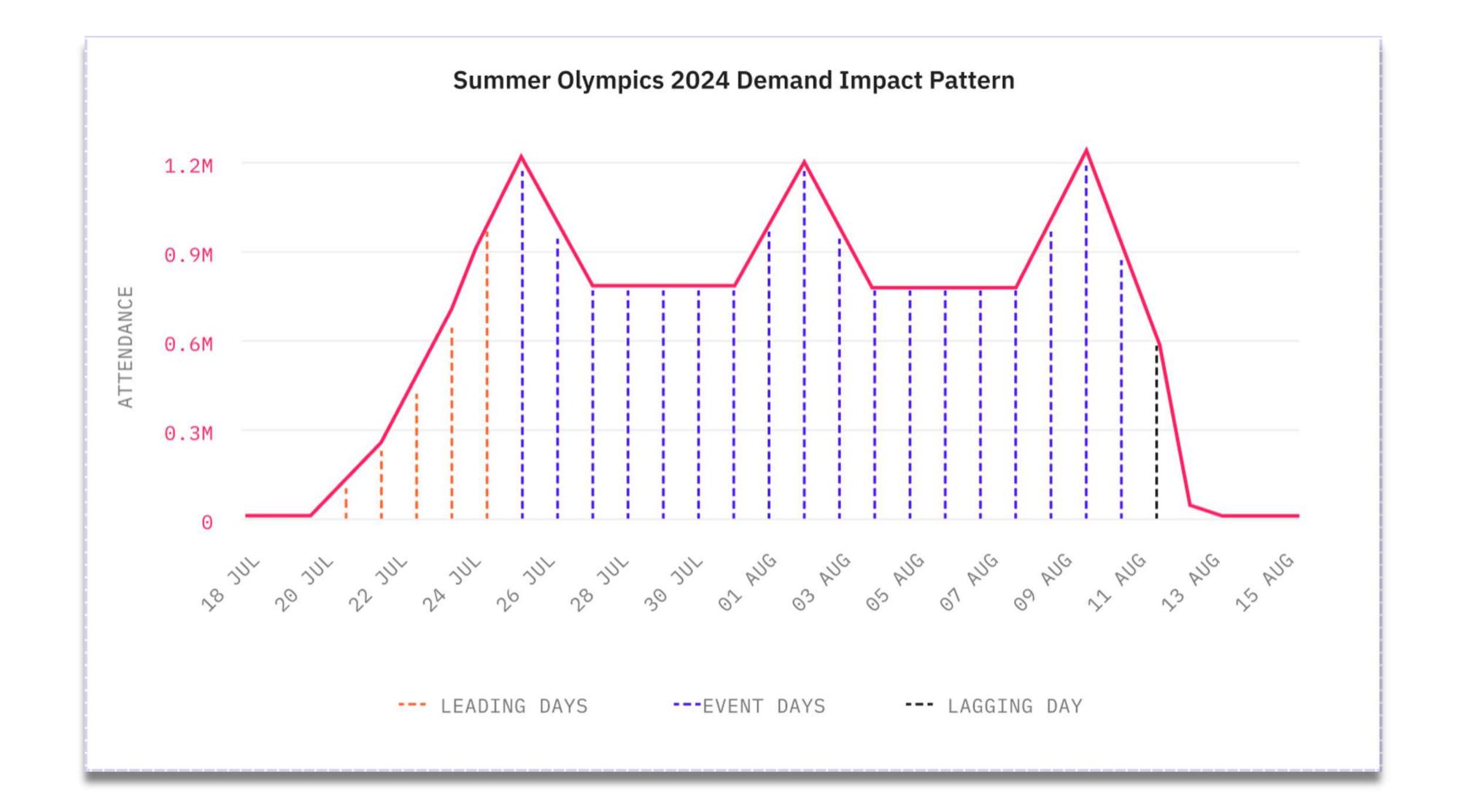


### Accommodation Rates: Going for Gold

THE DATA APPEAL COMPANY



### **Summer Olympics Demand Impact Pattern**



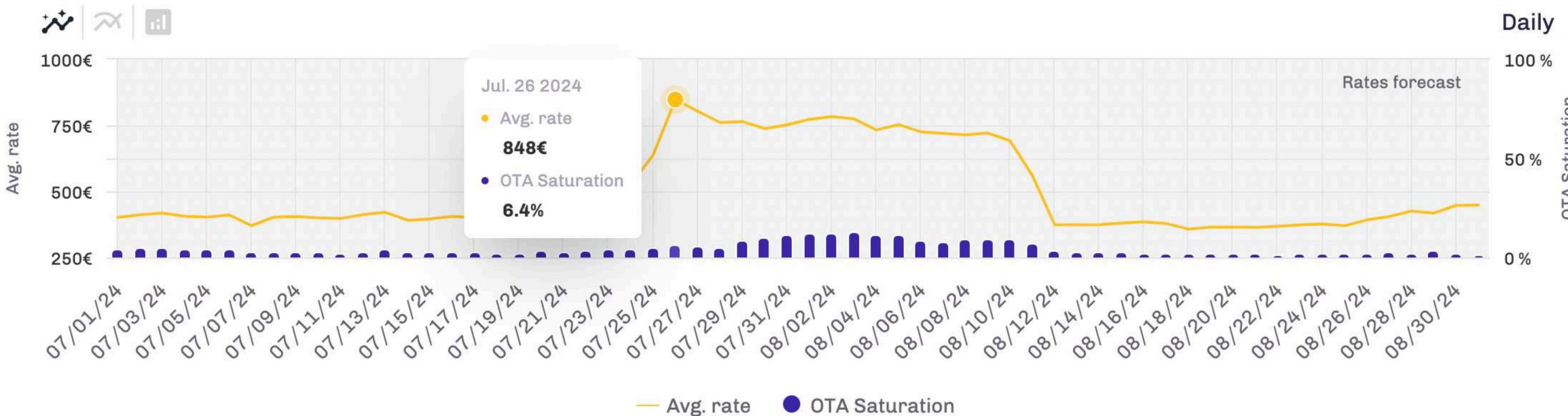




### Average rates over €800/night

### **AVERAGE RATES AND OTA SATURATION**

Overview of rates and OTA saturation for the selected period.



OTA Saturation



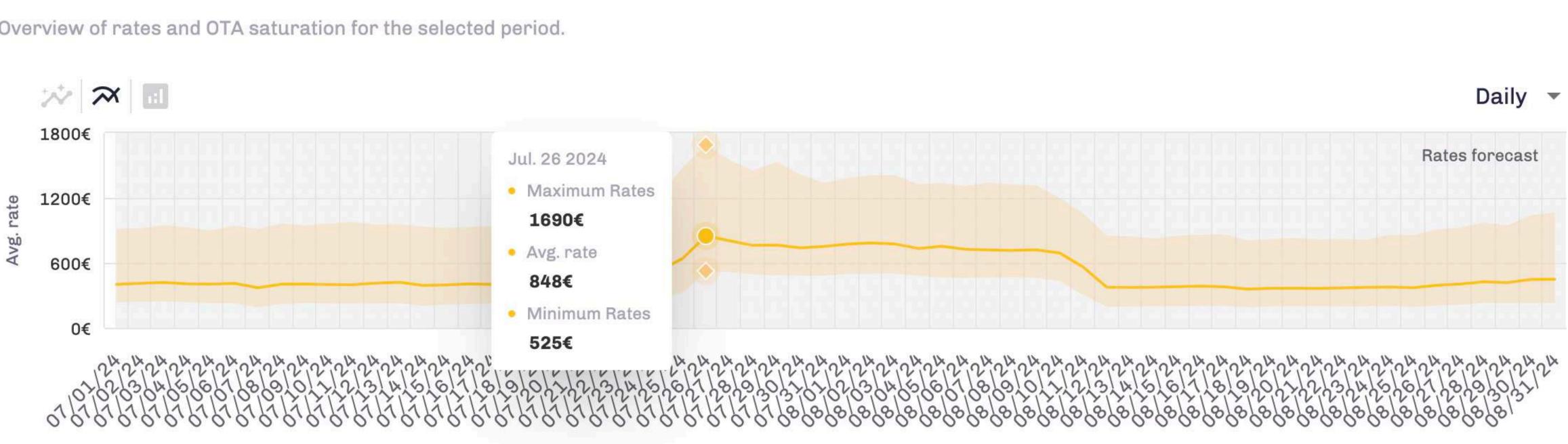




### Maximum rates over €1690/night

### **AVERAGE RATES AND OTA SATURATION**

Overview of rates and OTA saturation for the selected period.



Rates range — Avg. rate



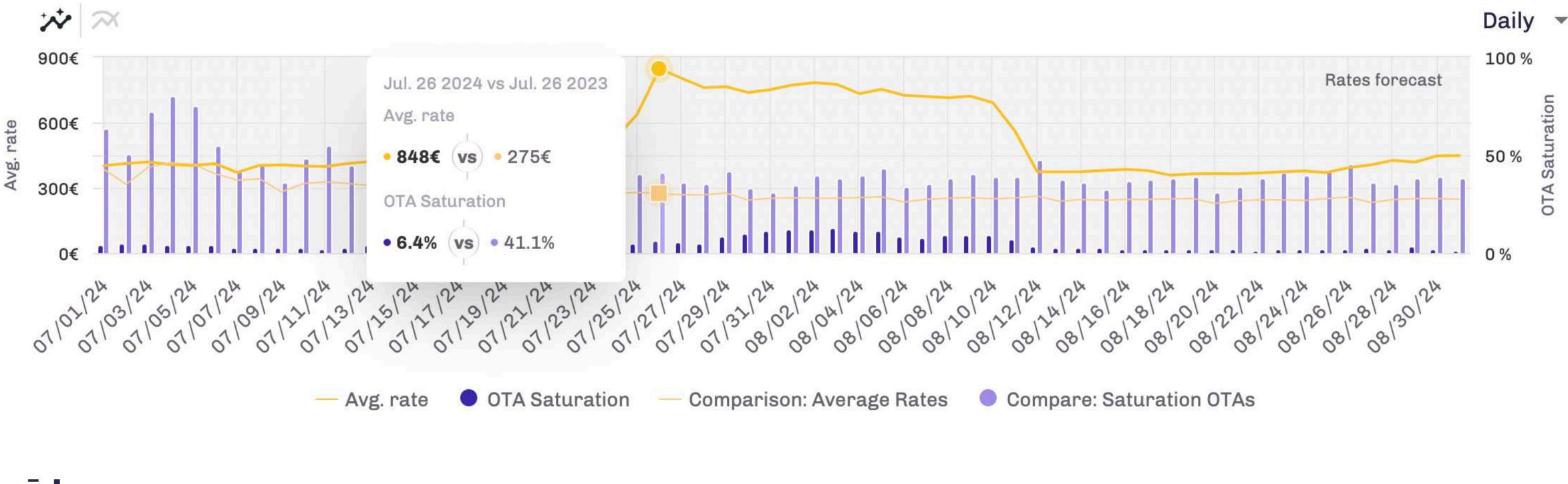
1

### Increase in rates beyond 300%

### **AVERAGE RATES AND OTA SATURATION**

THE DATA APPEAL COMPANY

Overview of rates and OTA saturation for the selected period.



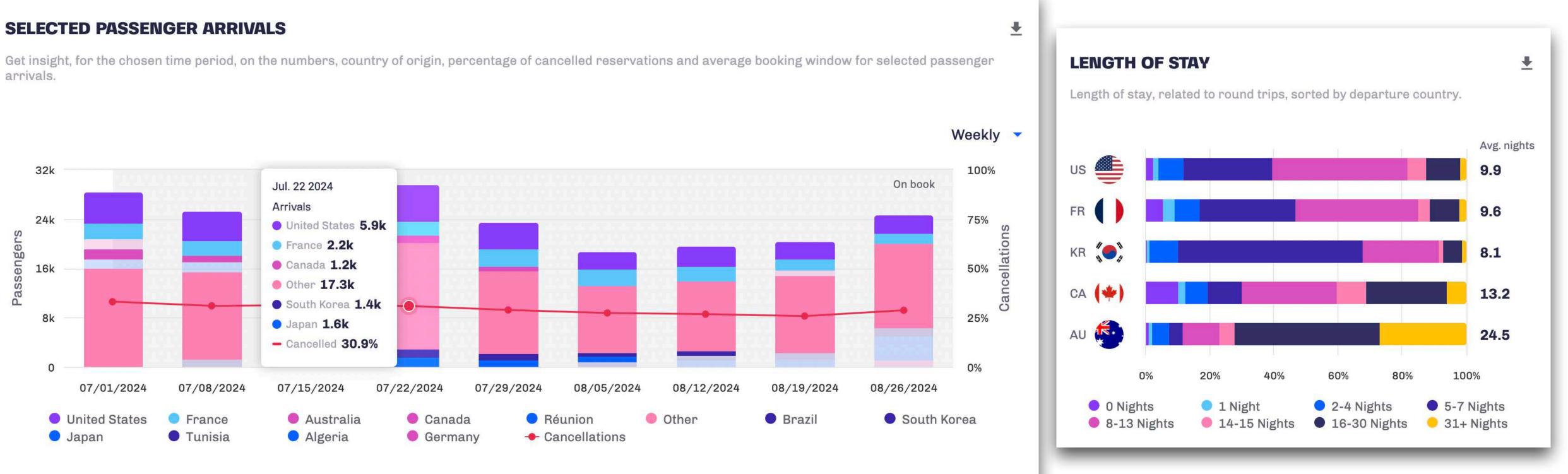








### Peak in flight bookings for the Opening Ceremony



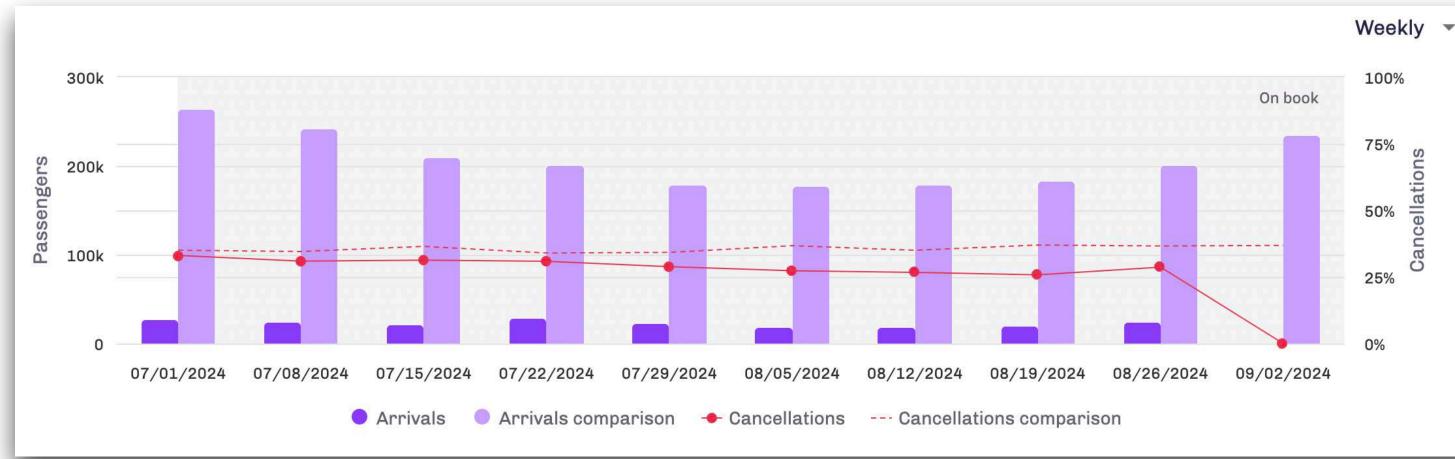


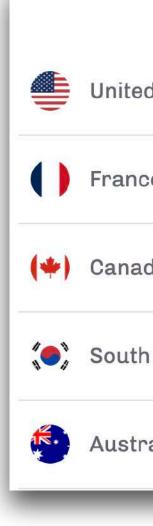
### **MARKET INSIGHTS**

	Passengers distribution	Cancellations	Booking window in days	Top booking period	Top arrival period	
United States	<b>16.8</b> %	23.0%	227	29 Jan - 5 Feb	22 Jul - 29 Jul	Q
France	9.5%	<b>18.5</b> %	201	5 Feb - 12 Feb	29 Jul - 5 Aug	Q
🍁) Canada	<b>4.0</b> %	<b>24.1</b> %	207	5 Feb - 12 Feb	1 Jul - 8 Jul	Q
South Korea	3.8%	<b>21.6%</b>	231	29 Jan - 5 Feb	22 Jul - 29 Jul	Q
Australia	3.8%	40.9%	233	15 Jan - 22 Jan	1 Jul - 8 Jul	•
Algeria	3.5%	27.9%	215	5 Feb - 12 Feb	26 Aug - 2 Sep	•
S Brazil	3.3%	33.9%	227	5 Feb - 12 Feb	<b>15 Jul - 22 Jul</b>	Q
Italy	3.0%	<b>24.6</b> %	213	29 Jan - 5 Feb	22 Jul - 29 Jul	
<b>J</b> apan	2.9%	<b>22.4</b> %	238	<b>12 Feb - 19 Feb</b>	22 Jul - 29 Jul	Q
Réunion	2.7%	40.9%	224	5 Feb - 12 Feb	<mark>8 Jul - 15 Jul</mark>	Q



### Benchmarking vs. 2023





ed States	Passengers distribution ↓ 16.8% 8.9%	Cancellations <b>23.0%</b> 27.4%	Booking window in days 227 91	Q
nce	<b>9.5%</b> 15.1%	<b>18.5%</b> 16.8%	<b>201</b> 41	Q
ada	<b>4.0%</b> 2.8%	<b>24.1%</b> 25.9%	<b>207</b> 81	Q
th Korea	<b>3.8%</b> 1.5%	<b>21.6%</b> 41.6%	<b>231</b> 83	Q
tralia	<b>3.8%</b> 1.5%	<b>40.9%</b> 37.9%	<b>233</b> 133	<b>Q</b>

GROUP



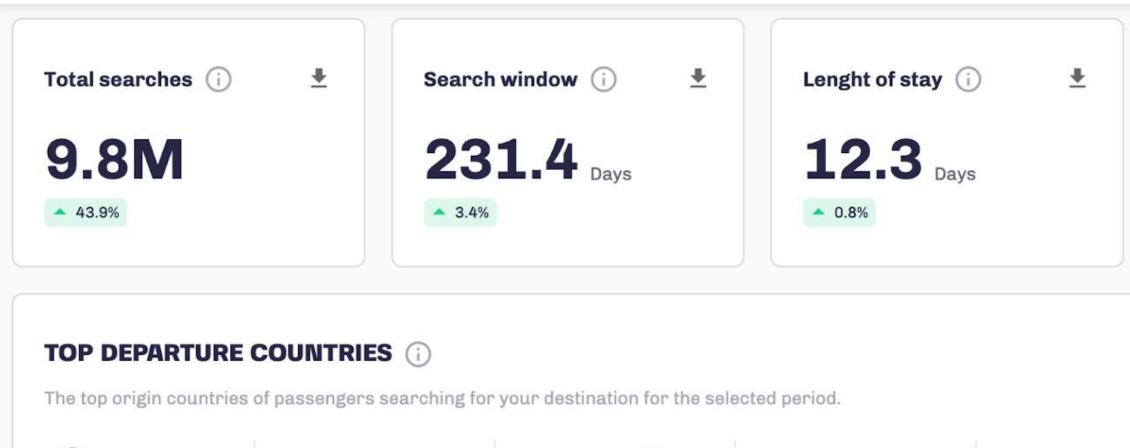


Flight Searches - by arrival date shows that searches for reaching Paris via GDS are **9.8 million, up 43% from the previous** year.

Searches are made on average **230** days in advance.

The average stay duration for these dates is about **13 days.** 

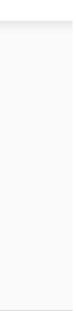
30% of people travel as a couple, 24% alone, 15% in groups of 4.











**Effectively manage** tourist flows, minimizing the pressure over residents and historic center. Optimize operations, staffing, & inventory

Anticipate arrivals to optimize services, facilities and infrastructure

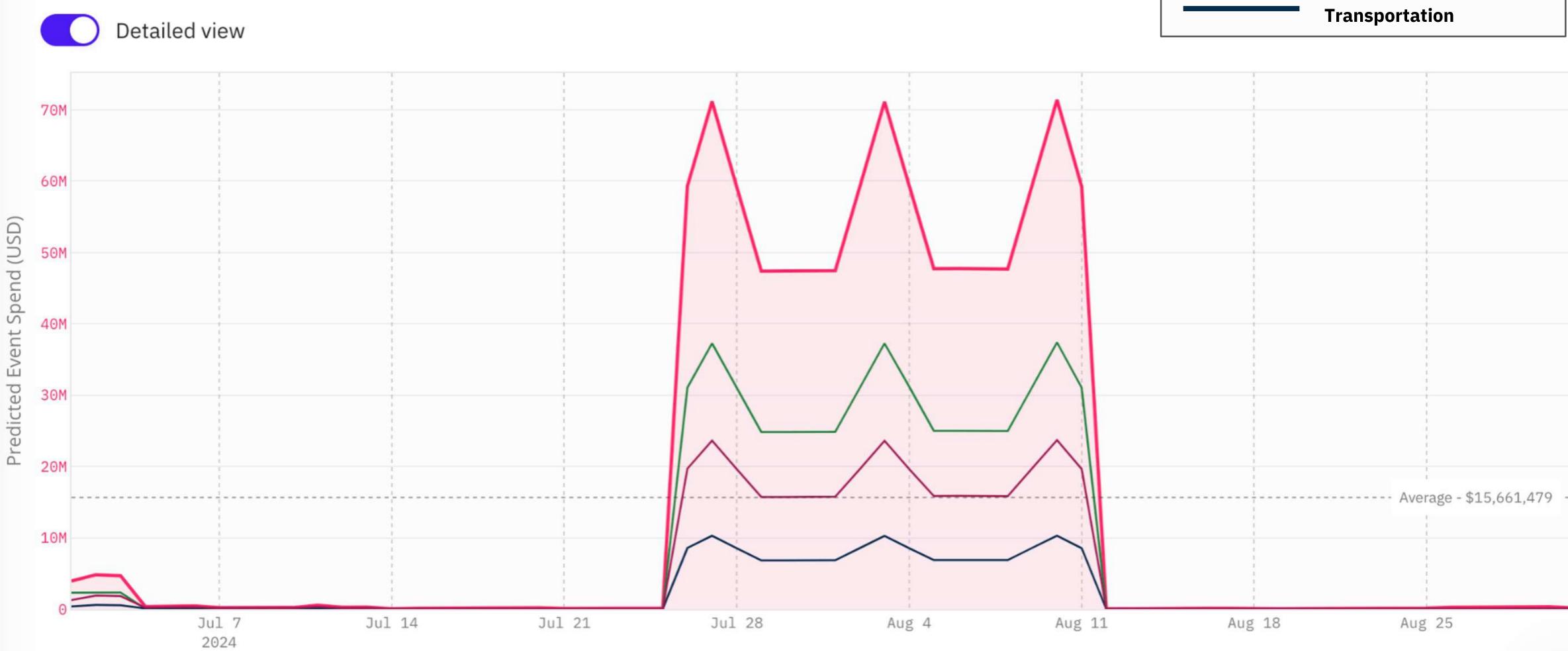
**Pinpoint visitors'** preferences and behaviors to craft more effective and personalized marketing campaigns and messaging - at the right time

How can you leverage this 





### **Event Trends - Predicted Event Spend for Paris during Olympics**







### Sentiment Score is on the rise

### **DISTRIBUTION OF POI VOLUME FROM SELECTED INDUSTRIES**

Percentage split and overall POI volume based on selected industries.



₹

	POI distribution	Sentiment	
everage	74.6%	<b>87.0</b> /100	•
ty	16.7%	<b>81.3</b> /100	Q
ons	7.5%	<b>91.4</b> /100	Q
rm Rentals	1.3%	<b>76.0</b> /100	Q



### Most-discussed topics for short-term rentals

### **MOST DISCUSSED TOPICS**

Representation of the relative importance of the most discussed topics online.

Main topics			
	Digital traces ↓ distribution	Sentiment	
Position	21.6%	<b>93.1</b> /100	(
Atmosphere	<b>20.0</b> %	<b>68.1</b> /100	(
Equipments	<b>15.9</b> %	<b>53.0</b> /100	(
Rooms	15.5%	<b>68.2</b> /100	(
Host	<b>10.0</b> %	84.4/100	(
		1 - 5 of 14	<

THE DATA APPEAL COMPANY ₹



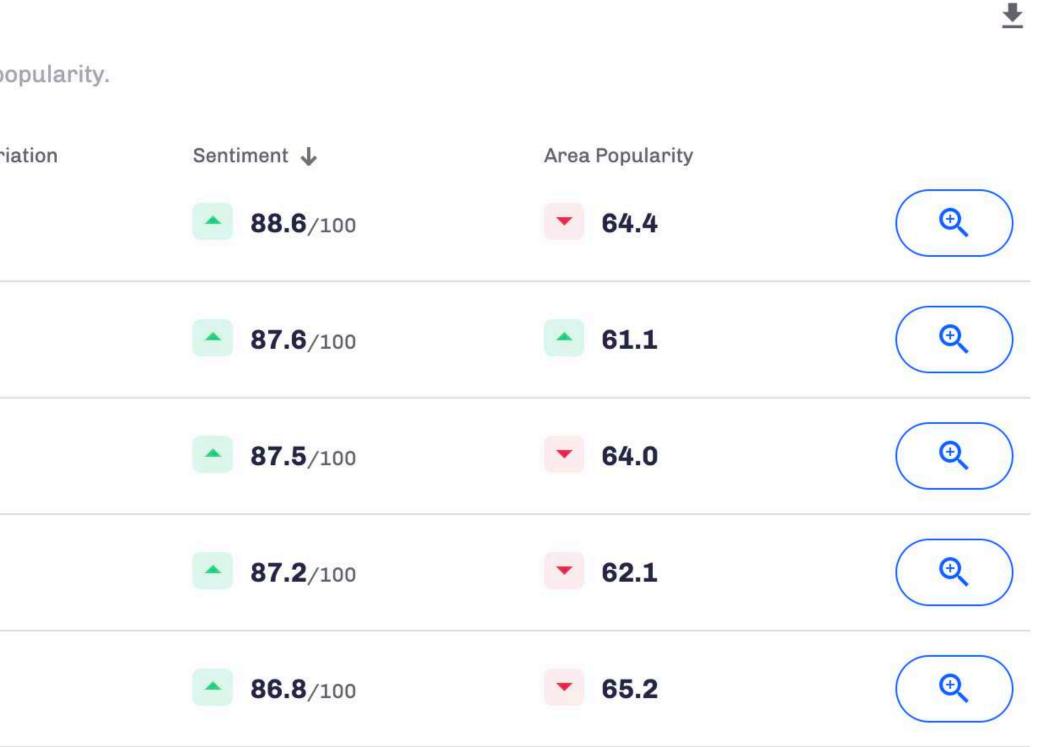


### Paris' most-appreciated arrondissements

### **BENCHMARK ANALYSIS**

Analyse which areas visitors appreciate the most and which ones have lost popularity.

	Digital traces variat
<ul> <li>Location</li> <li>7th Arrondissement</li> </ul>	<b>-30.2</b> %
O Location 3rd Arrondissement	<b>2.9</b> %
<ul> <li>Location</li> <li>5th Arrondissement</li> </ul>	-4.7%
<ul> <li>Location</li> <li>2nd Arrondissement</li> </ul>	-10.8%
Location 17th Arrondissement	-20.6%





**Pinpoint top customer** complaints to improve with targeted action and enhance the guest experience

**Surpass competitors** by leveraging competitive advantage

**Detect the most** valuable/appreciated aspects to leverage for promotional messages

How can you leverage this data?

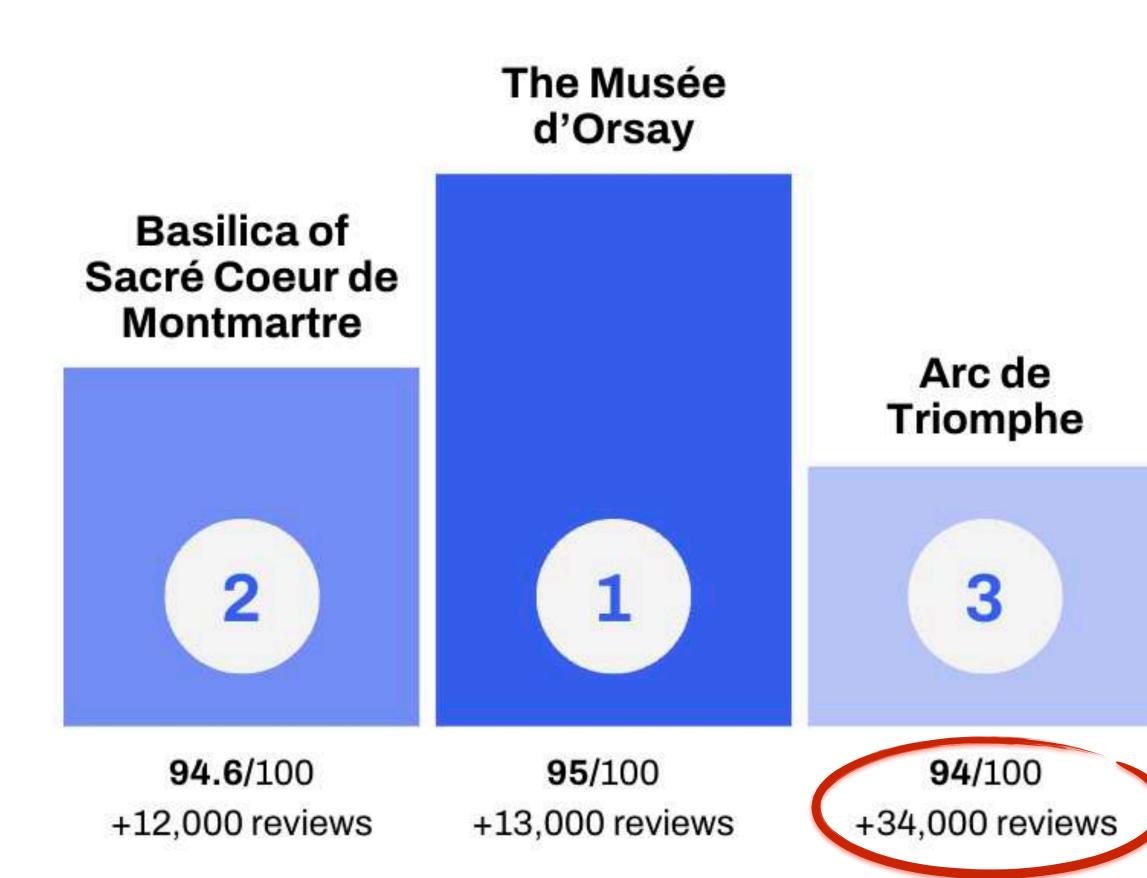


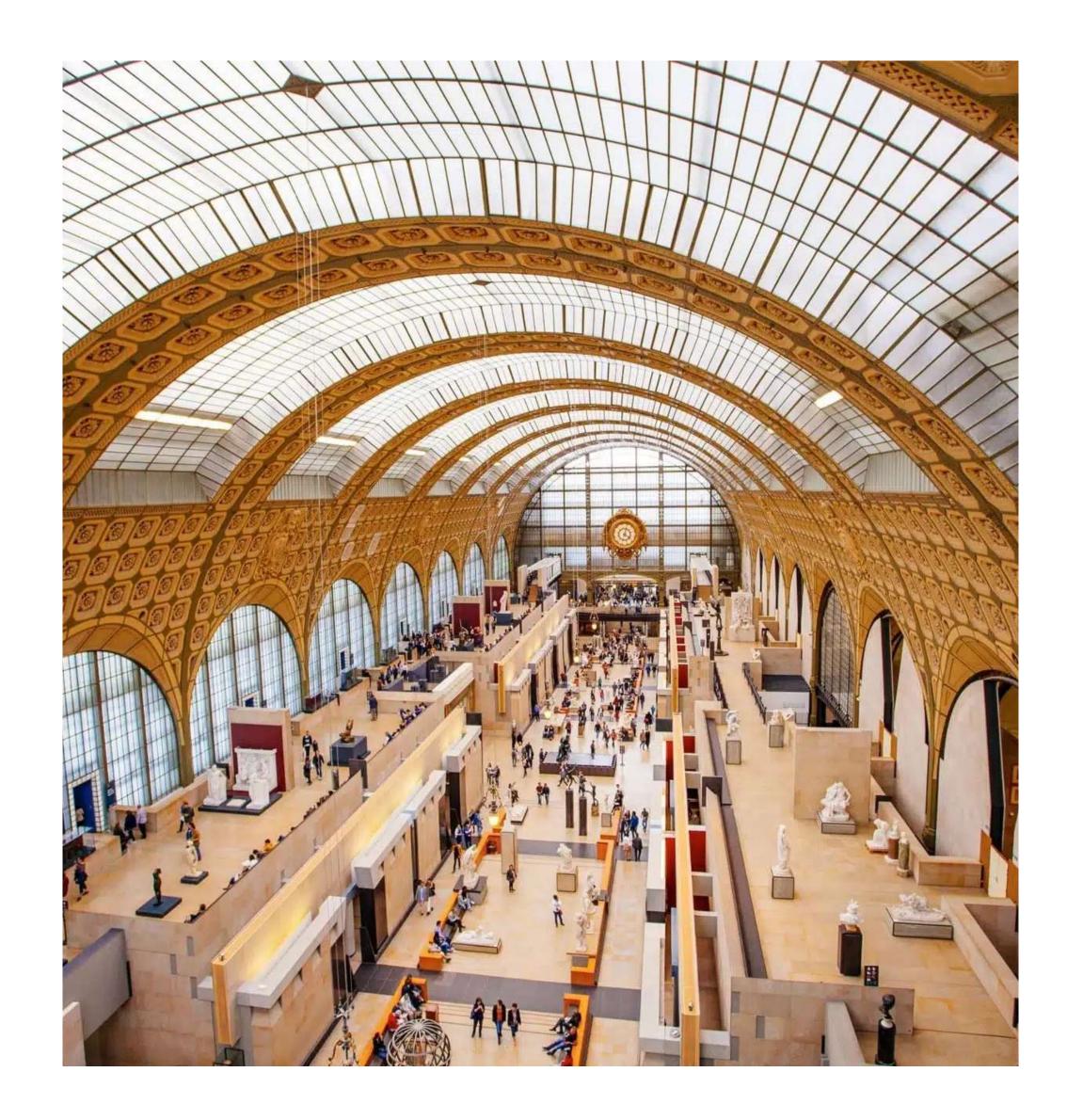
### Take a guess.

## Which attraction has the highest sentiment score?



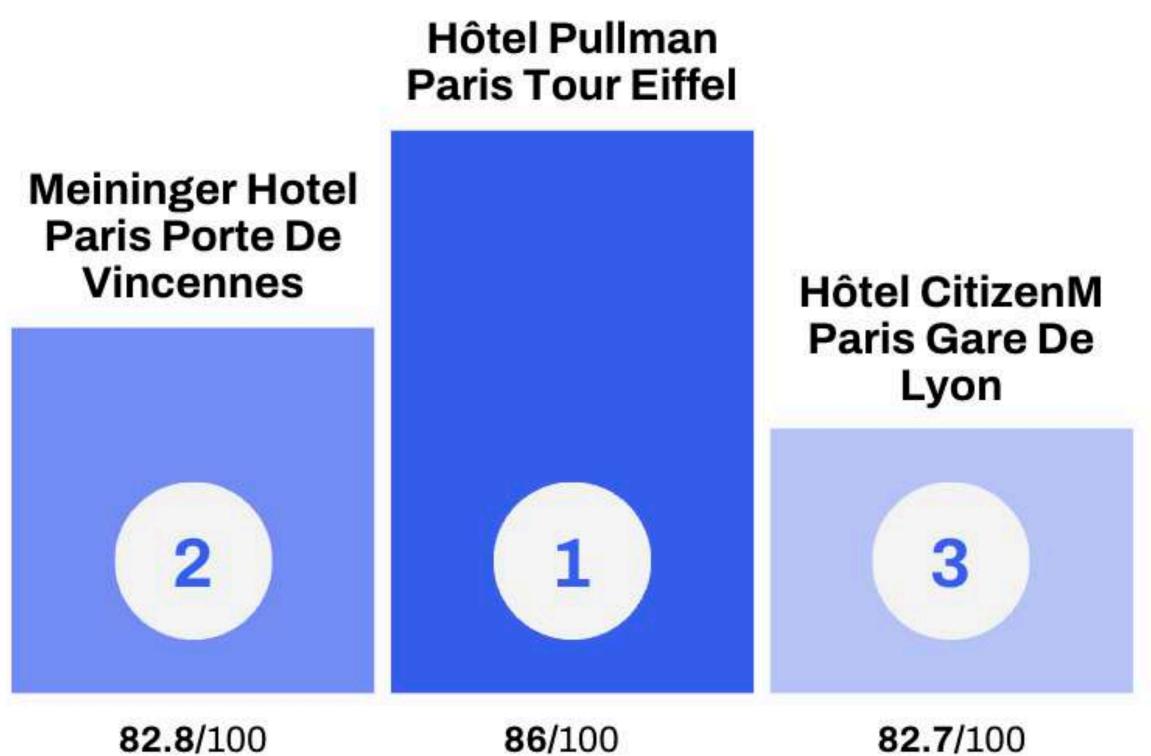
## Paris' most beloved attractions



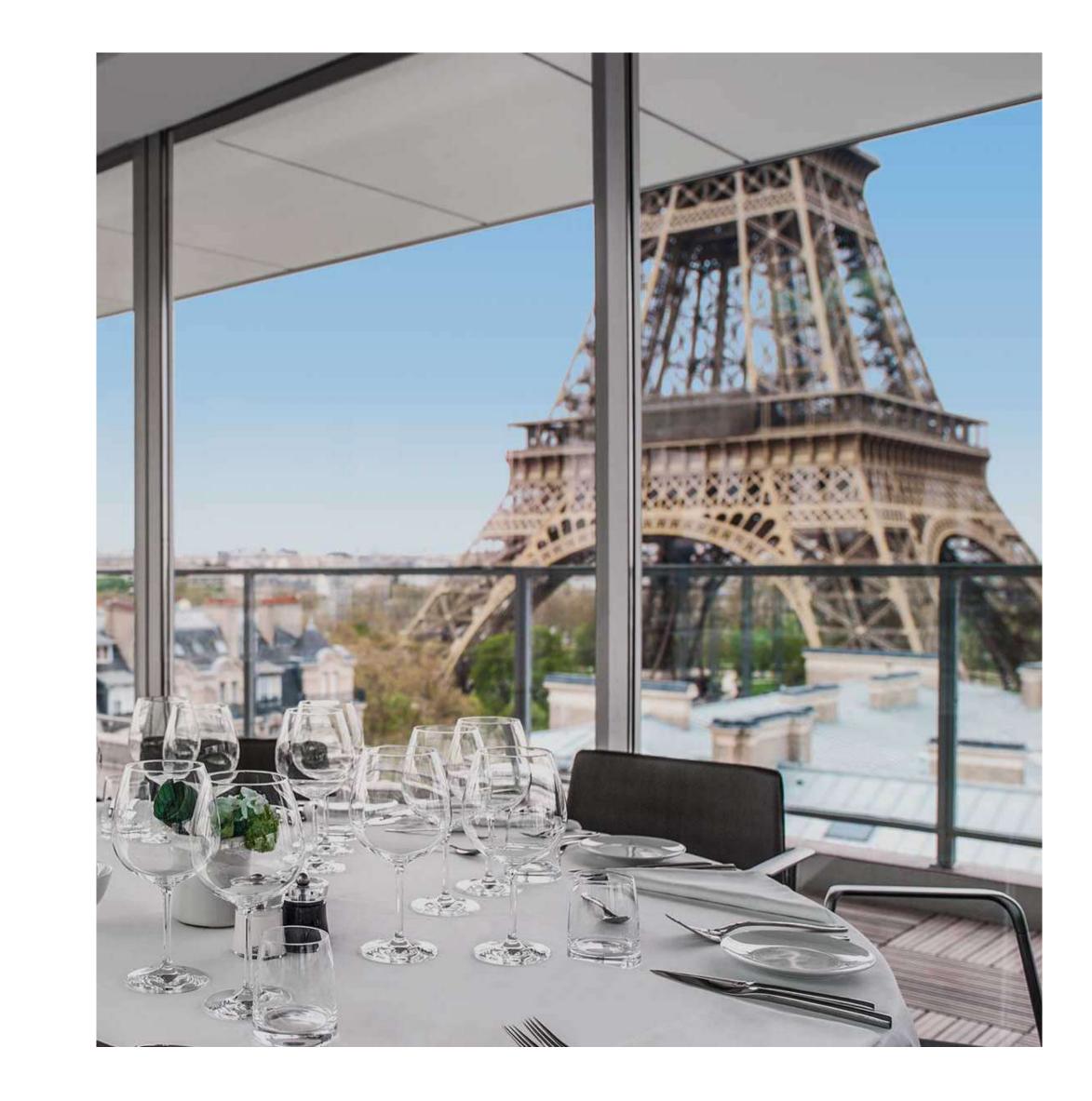




### **Top Hotels in Paris**

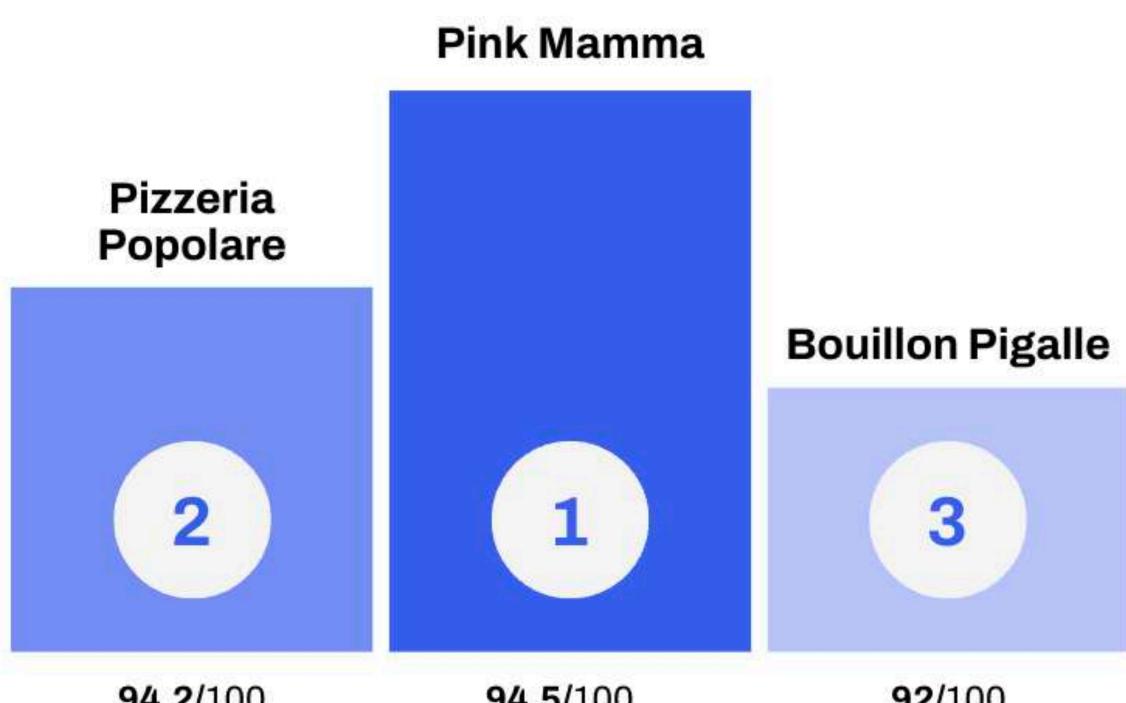


**86**/100 82.8/100 12th Arrondissement 15th Arrondissement 12th Arrondissement





### **Top Restaurants in Paris**

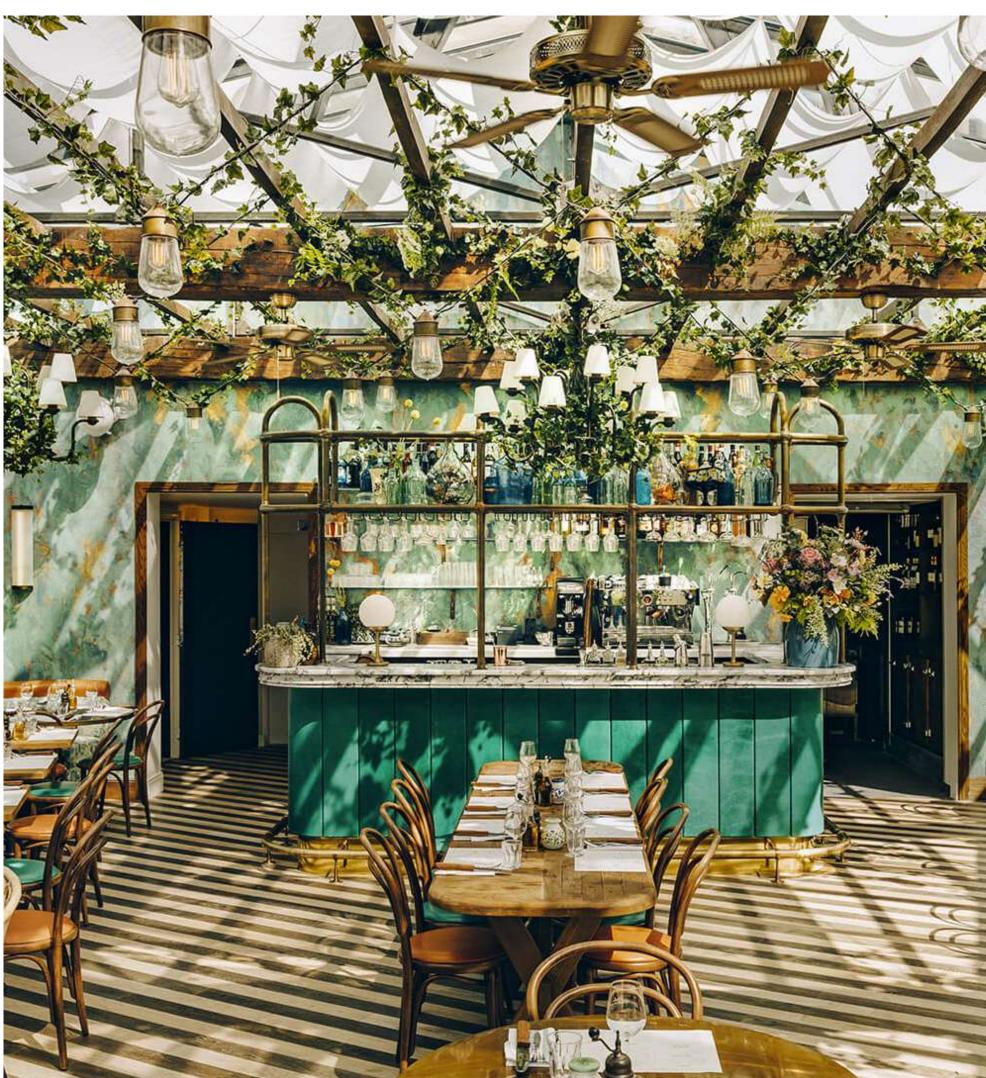


**94.2**/100 2nd Arrondissement

**94.5**/100 9th Arrondissement

**92**/100 9th Arrondissement









**Comprehend visitors'** preferences and most frequented areas

**Discover the top** attractions to underline in marketing messages and social media images,

Improve the destination's sustainability

## How can you leverage this data?



### DOWNLOAD THE FULL REPORT





### **Introducing Destination** Ai

### See it in action!





### HANNAH BABINEAU HEAD OF PARTNERSHIPS

### HANNAH.BABINEAU@DATAPPEAL.IO

### **DATAPPEAL.IO**

THE DATA APPEAL COMPANY



### ASHLEY MAGENHEIMER CUSTOMER EXPERIENCE MANAGER

### ASHLEY.MAGENHEIMER@PREDICTHQ.COM

### PREDICTHQ.COM